

## Message Text

UNCLASSIFIED

PAGE 01 TAIPEI 00823 190823Z

17

ACTION EA-10

INFO OCT-01 ISO-00 EB-07 /018 W  
----- 091660

R 190632Z FEB 75  
FM AMEMBASSY TAIPEI  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 4254

UNCLAS TAIPEI 0823

E.O. 11652: N/A

TAGS: BEXP, TW

SUBJECT: EXPORT - PURCHASE OF ELECTRIC MOTORS

1. HWAN LONG FOOD TRADING CORPORATION (WTD IN PREPARATION), FINANCIALLY SOUND AND REPUTABLE TRADING COMPANY, URGENTLY SEEKS SUPPLIERS OF ELECTRIC MOTORS, 110 VOLT/60 CYCLE, SINGLE PHASE, 500 UNITS EACH 1/4 HP., 1/2 HP., 3/4 HP. AND 1 HP. THE PURCHASE IS IN BEHALF OF LOCAL FROZEN FOOD AND COMMERCIAL REFRIGERATION COMPANIES NOW IN THE FIRST STAGES OF A MODERNIZATION PROJECT. SUBSEQUENT ORDERS IN LARGE VOLUME COULD RESULT FOR THE SUCCESSFUL SUPPLIER.

2. AT EMBASSY'S URGING, THE LOCAL FIRM CLAIMS TO HAVE DROPPED NEGOTIATIONS WITH JAPANESE AND LOCAL SUPPLIERS AND NOW WISHES TO BUY U.S. PRODUCTS. COMPETITIVE PRICES AND PROMPT DELIVERY WILL BE PREREQUISITES IN MAKING THE CONTRACT AWARD. INTERESTED MANUFACTURERS SHOULD CONTACT ASAP MR. C. Y. TSAY, MANAGER, HWAN LONG FOOD TRADING CORPORATION, 50 NANYANG STREET, TAIPEI, TAIWAN OR TELEX: 22368 TAIPEI.  
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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
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**Disposition Approved on Date:**  
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**Disposition Case Number:** n/a  
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**Disposition History:** n/a  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** EXPORT - PURCHASE OF ELECTRIC MOTORS  
**TAGS:** BEXP, TW  
**To:** COM  
**Type:** TE  
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